

TERRA-JET U.S.A.™



IMPORTERS•MANUFACTURER•DISTRIBUTOR

TERRA-JET U.S.A.™

Division of Rabalais & Son
Terra-Jet Enterprise, Inc.
P.O. Box 918- Junction 417 & 419
Innis, Louisiana 70747
Phone/FAX (225) 492-2249

QUESTIONNAIRE

Date: _____

1.) **Company Name:** _____ Brands Sold _____

Owner/President _____ Address _____

_____ Years in business _____

City/County/Country _____ Duns rating
No Yes Number

Duns Number: _____

2.) Are you currently selling Utility vehicles? _____ If yes, which one _____

3.) How much show and storage space could you devote to Terra-Jet?
_____ Sq. Ft.

4.) Do you have a service department? _____ Number of service technician's _____

5.) How is your service rated in the community:
Exec. Good Average Other

6.) How many salesmen? _____

7.) Is hunting a major part of your market potential? _____ Industrial? _____
Other: (*Explain*): _____

8.) How large is your primary market? _____ In miles. In population: _____

9.) Are there manufacturing, service companies or processing plants within 25 miles?

10.) Have you competition within 25 miles? _____ Brand of competition:

11.) How would you rate yourself against competition-Sales wise? 1 2 3
Exec. Good Fair

12.) How often do you advertise a month? _____
Times TV% Newspaper% Web based%

13.) What approximate % is your advertisements expenses to sales (Year) _____?

14.) Would you describe your market? Mature family with children Young

- 15.) Married/or single Retired Mixture of all. PLEASE USE PERCENTAGES
- 16.) INCOME% - Low (Under \$16,000) Middle – low \$16,000 – 28, 000
- 17.) Middle \$28,000 – 40, 000 Middle to upper \$40,000 – above
- 18.) EMPLOYMENT% - Management type Labors Tradesmen
(plumbers/or others) Professional (doctors, etc.) Others
- 19.) Bank references: _____

- 20.) Credit references: _____
a.) _____
b.) _____
c.) _____
d.) _____
- 21.) **Picture(s) of business are attached or have been sent by Digital photo?**
Yes No
- 22.) Person filling out this form: _____
Contact information: _____
Address: _____
City, State, Country, etc. _____
Ph/Fax/Email, etc. _____
